

YOU ASKED WEDELIVERED

Ayrshire Chamber of Commerce and Industry and Network



SONTENTS:

- 13 View From The CEO
- ACCI's Approach
- 05 Protecting Jobs
- Cashflow and Profitability
- 17 Economic Recovery

- Engaging With Business
- Network Profile
- Informing Decision Makers
- Informing Our Members
- 7 Our Voice



VIEW EROM THE CHIEF EXECUTIVE

- Pride In Our Response

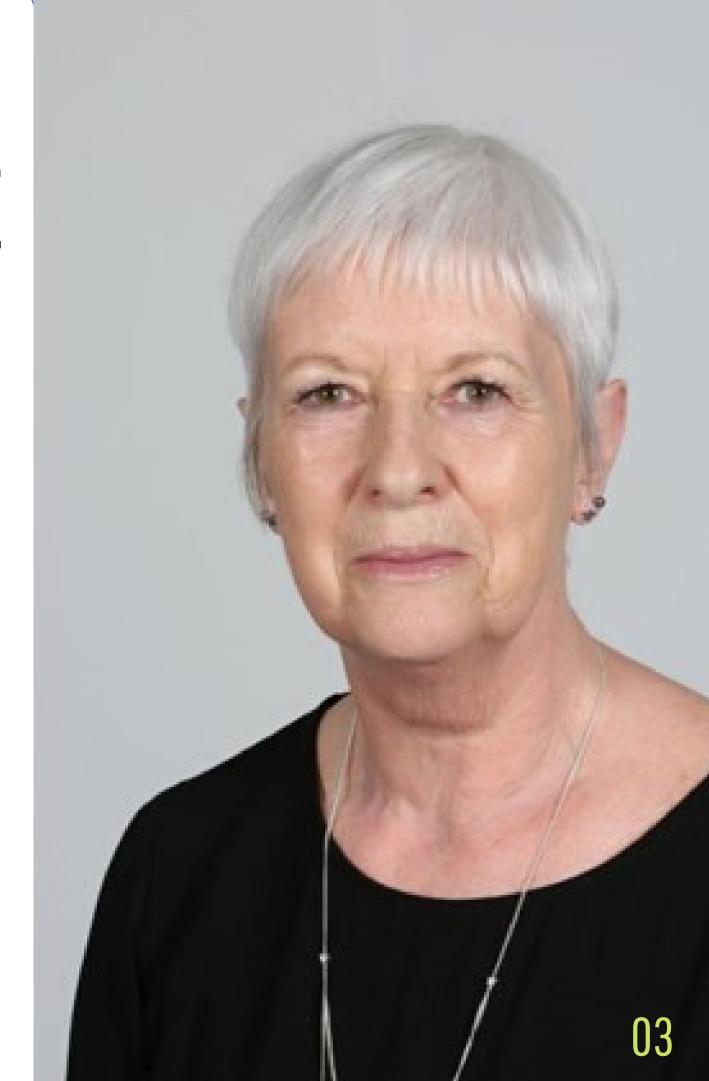
We are living through the most challenging economic times in our generation. The unknown duration of the impact makes it difficult for anyone to plan to survive and then thrive post COVID-19. Ayrshire Chamber of Commerce and Industry has never been more critical in its role of supporting our local businesses.

We're proud to be part of a national and international network through Scottish Chambers of Commerce and we've been working together with the UK and Scottish Government's to find ways to support our communities, employees and economy.

Our local knowledge on the ground, provided by you, enables us to put Ayrshire's priorities at the forefront of the discussions. We're keeping our foot on the gas and are honoured to work on your behalf. The road is far from over and there will be some challenges, but it's now the time to come together as a strong voice.

Val Russell
Chief Executive
Ayrshire Chamber of Commerce and Industry





ACCI'S APPROACH

Ayrshire Chamber of Commerce and Indsutry and its wider network's policy platform has supported millions of employees and businesses through the Covid-19 crisis.

Our policy platform has focused on three 'Policy Pillars' which are applicable to every sector and every geographical area of Scotland, highlighting the Network's unique position in the marketplace to represent all businesses.









PROTECTING JOBS

- Protecting Jobs in Scotland was a clear priority from the Chamber Network and business community.



Ayrshire Chamber called for the Government to provide support to businesses quickly to protect jobs and livelihoods. Our asks were:

- Financial support for businesses for employee sickness related to Covid-19;
- Immediate Salary Support for all employees in all sectors;
- Specific support for self-employed; and
- Recognition of seasonal workers and support for Directors.



RESULTS

- Introduction of the Coronavirus Statutory Sick Pay Rebate Scheme for employers;
- Coronavirus Jobs Retention Scheme was created to help protect jobs;
- The scheme was further extended by a month as a result of Ayrshire Chamber and business lobbying;
- Self-Employment Income Support Scheme by UK Government; and
- Scottish Government's newly selfemployed hardship fund.





ONGOING ASKS

Ayrshire Chamber of Commerce and Industry is continuing to raise the following priorities:

- Further support for employees;
- Flexibility and extension (post-June) of furlough and self-employment income support scheme's;
- Further support for Directors; and
- Support for seasonal workers.



CASHELOW AND PROFITABILITY

- Getting cash to businesses quickly is the immediate priority for Ayrshire Chamber of Commerce and Industry and its wider network. We called on Scottish and UK Government's to provide grants and financial relief.



- Cash grants for all businesses;
- Immediate business rates relief;
- 100% of Barnett Consequential funding applied to business support;
- Alignment on distribution of grants between Scottish/UK Government;
- Additional support for hardest hit sectors;
- Specific support for businesses with a rateable value of £51k or above; and
- Easy to access business loan schemes with reduced burdens and barriers.



RESULTS

- 100% of Barnett consequential funding committed to business support;
- Business rates reliefs applied by Scottish Government to hardest-hit sectors;
- Sectoral support for tourism, hospitality, fisheries, creatives and airports;
- Alignment of grants leading to 75% for any additional properties in Scotland;
- The BounceBack Loan Scheme;
- Pivotal Enterprise Fund of £45m to support businesses with RV of £51k+; and
- £20m Hardship Fund, for business not in receipt of business rates relief.





ONGOING ASKS

Ayrshire Chamber of Commerce and Industry is continuing to raise the following priorities:

- Additional sectoral support i.e. selfcatering establishments;
- Amending Rateable Value threshold beyond £51k+ to expand support to even more businesses; and
- Amending business classification list include more definitions of businesses.



ECONOMICRECOVERY

— Ayrshire Chamber of Commerce and Industry and its network has prioritised the need to have time to plan and prepare to enable business transition, job security and long-term economic recovery.





- Increased clarity and guidance of how and when businesses can return to work;
- A joint approach to business and economic recovery between business and government; and
- A framework for business operations and economic recovery.



RESULTS

- Scottish and UK Government published guidance for businesses to operate under health guidance;
- Creation of an Economic Resilience Advisory Group in which Ayrshire Chamber will be contributing to on behalf of the business community; and
- The Scottish Government published its 'Framework for Decision Making', which included high-level strategy on a return to work.



ONGOING ASKS

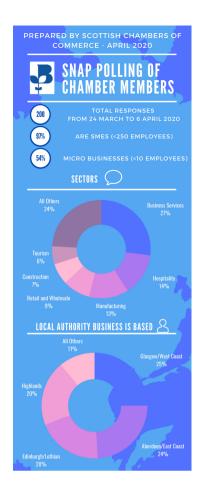
Ayrshire Chamber of Commerce and Industry and its network is continuing to raise the following priorities:

- Establishing a timeline for return to work:
- Continue to push for clarity on behalf of key sectors and industries; and
- An economic recovery plan. including sectoral support and exporting/trade support.

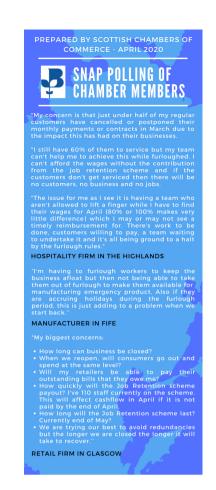


BUSINESS PANELS

Ayrshire Chamber of Commerce and Industry and its network has provided three phases of business panels throughout the entirity of the Covid-19 pandemic. This has been a vital resource to enable businesses to have a voice and raise their needs and concerns. With over 650 responses so far, this has supported vital policy requests by ACCI to both the UK and Scottish Governments and has been a critical part in gaining the support measures to date.







BUSINESS GUIDES

To try and enable a consistent voice and a clarity of message and delivery, ACCI has delivered tailored guides to date to support local Chambers and their members. The guides have covered the two critical areas for businesses currently - finance and employment and have been reguarly updated as and when new information or support has been confirmed.

ENGAGING WITH BUSINESS

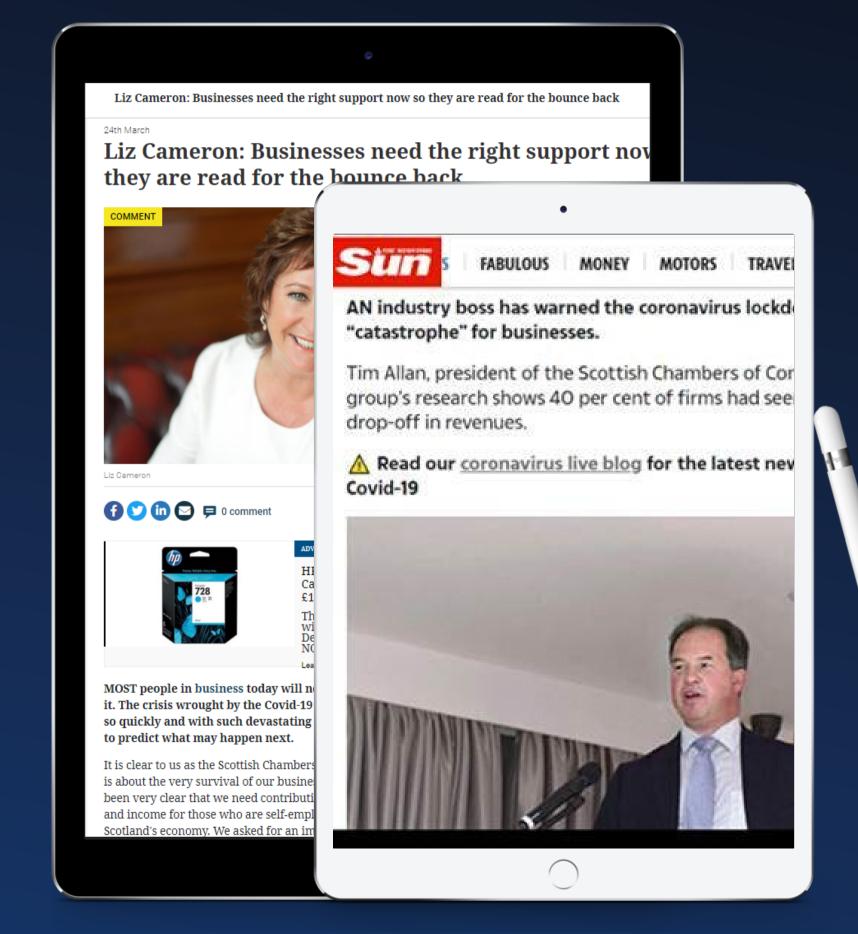
— Ayrshire Chamber of Commerce and Industry has provided opportunities for members and Scottish businesses to have a voice, while providing practical advice through tailored support guides.



NETWORKPROFILE

— To further support messaging, Ayrshire Chamber and Industry and its network has delivered a relevant, regular and consistent delivery of media releases and comment on behalf of our membership.

- 35 Newspaper Articles
- 15 TV Appearances
- 80,000 Reach across Social Media
- 15,000+ Newsletter Reads





HECRIPAGE BION

MAKERS

— Ayrshire Chamber of Commerce and Industry and its network continues to maintain dialogue with senior Ministers at the Scottish and UK Government's, raising the most important issues and challenges facing Scottish businesses. In addition, ACCI engages regularly with the Scottish Political Party Leaders.



The main topics discussed covered support measures for businesses in relation the economic impact that Covid-19 is having on their ability to operate and survive through this crisis. Chambers highlighted considerations and gaps in current support measures for the Scottish Government to take forward. These three areas were:

- Business Rates Reliefs & Business Support Grants;
- Support for industries and sectors; and
- Support for employees.

SECRETARY OF STATE FOR SCOTLAND ALISTER JACK + UNDERSECRETARY DOUGLAS ROSS

The Secretary responded to Chambers questions providing views on a variety of issues, including the future of Scotland's tourism, transport and Oil and Gas sectors, the support mechanisms put in place so far, the ongoing discussions and the relationship between the UK/Scottish Governments. Mr Jack took away a number of points to feed into the UK Cabinet and Cobra meetings on the same day that the lockdown was extended.







INFORMING OUR MEMBERS

Scottish Chambers Commerce



—SCC's daily newsletters, with more than 15,000 reads, have ensured the wider Chamber network continues to be kept up to date with the latest developments, announcements and support available to businesses.

COVID-19 SUPPORT HUB

— ACCI created a publicly available Covid-19 Hub, which has been accessed over 4,500 times, with access to business support measures, including helplines, financial grants and employment support.



OUTER HEBRIDES **MORAY**

OUR VOICE

With local Chambers operating the length and breadth of Scotland, your business can shape the economic future for Scotland through the Ayrshire Chamber of Commerce and Industry team.

Midlothian & East

Lothian Chamber

Inspiring Connections

The Chamber

of Commerce

































CHAMBER OF

COMMERCE

Scottish Chambers of

Commerce

GLASGOW

CHAMBER OF COMMERCE

Helping Renfrewshire Grow and Prosper



The Mezzanine, Glasgow Prestwick Airport, Prestwick, Ayrshire, KA9 2PL

enquiries@ayrshire-chamber.org

01292/678/666



